Analysis Sheet

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Company: ______________________

Contact person: ______________________

Street: ______________________

Zip code/Place: ______________________

Date of the company's foundation: ______________________

Industry: ______________________

Phone and fax: ______________________

E-mail: ______________________

Place/Date: ______________________

Stamp/Signature ______________________

Our attention was drawn to EF by:

☐ The press — Name of the magazine/newspaper: ______________________

☐ The internet — Name of the website/search engine: ______________________

☐ Our main bank — Name of the bank: ______________________

☐ A broker — Name of the broker: ______________________

☐ A credit insurer — Name of the credit insurer: ______________________

☐ The German Factoring Association

☐ Other (e.g. consultant, auditor, business partner etc.) — Name: ______________________

We are going to attach to this Analysis Sheet the following documents:

☐ Brochures/Flyers

☐ Our annual report

☐ Our current interim business figures

☐ Our open item list

☐ A copy of the contract with our credit insurer

Your information will be treated strictly confidential.

Please fill in only detailed information concerning the desired factoring volume.

Information on the development of your business activity

		Previous year 20 ______ From/Until ______	Current year 20 ______ From/Until ______(plan)*
Gross turnover	K€		
Total percentage of export turnover in relation to gross turnover	%		
Percentage of export of your top five export countries (please list them separately)			
Export country number 1	%		
Export country number 2	%		
Export country number 3	%		
Export country number 4	%		
Export country number 5	%		
Please attach further export countries if existant.			
Average volume of receivables (domestic)	K€		
Average volume of receivables (export)	K€		
Bad debts (in case of a credit insurance – total amount before indemnification)	K€		
Rate of credit notes in relation to turnover	%		
Number of invoices (domestic) p. a.	approx.		
Number of invoices (export) p. a.	approx.		
Total number of domestic debtors (in total / only active ones)	approx.	/	/
Total number of export debtors (in total / only active ones)	approx.	/	/
Percentage of turnover of the number 1 debtor in relation to total turnover	%		
Percentage of turnover of the top 3 debtors in relation to total turnover	%		
Percentage of turnover being related to central regulators/purchasing associations	%		
Payment terms	days		

* Please fill in the information only in case of divergence between the current and the plan figures.

	Remittance (%)	Check payments (%)	Direct debit (%)
Payment transactions			

Assigned/pledged receivables	(to)	☐ yes	☐ no
Credit insurance	(with)	☐ yes	☐ no

We kindly ask you ☐ to call us ☐ to make an appointment with us ☐ to send us some information material ☐ to submit us an offer